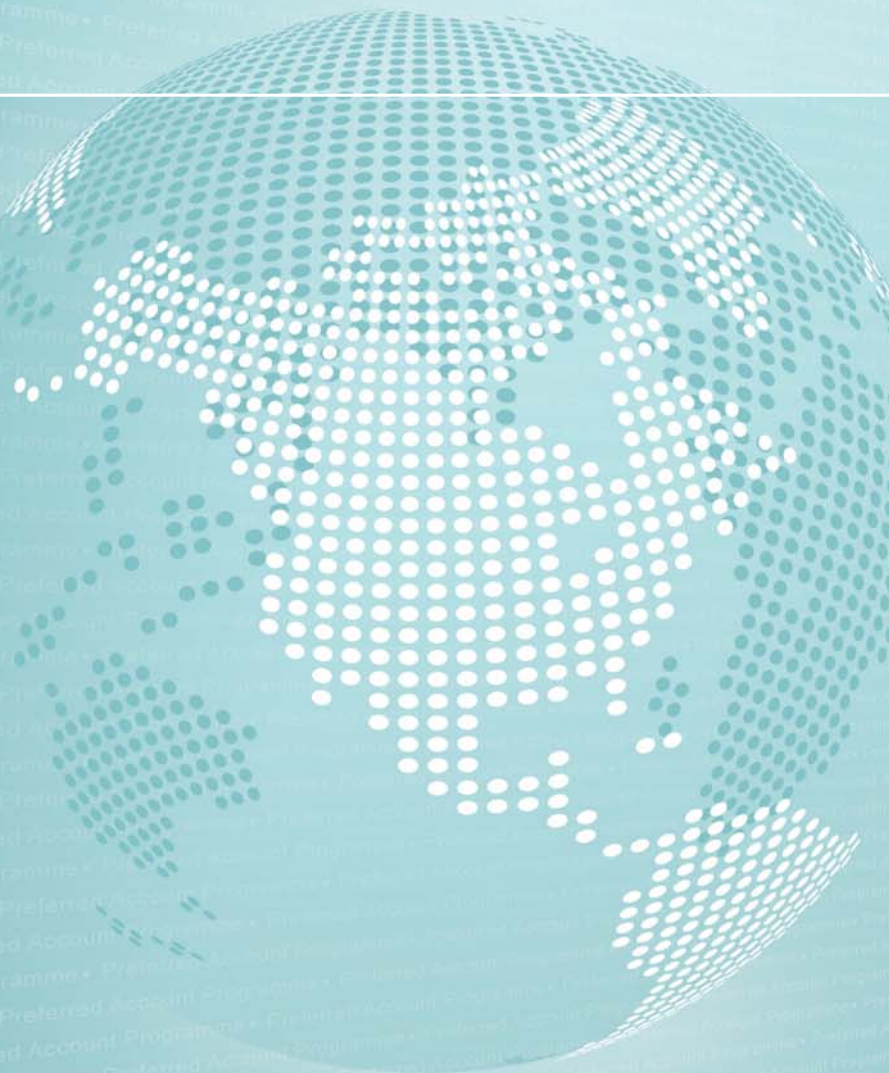


# Preferred Account Programme

企業客戶特享優惠





## Cathay Pacific / Dragonair Preferred Account Programme (PAP)

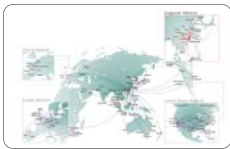
As the leading airlines of Hong Kong, we understand your needs of business travel and are committed to supporting your company in this light. To provide you with the best possible deal you deserve, we've developed the *Cathay Pacific/Dragonair Preferred Account Programme (PAP)* – a corporate frequent travel programme that helps your company make the most out of its busy travel schedule. The PAP offers unique travel benefits to maximise the value from your travel spending, giving you peace of mind on your journeys.

On top of earning AsiaMiles™ towards free flights and upgrades in Asia's most exciting travel reward programme, you and your traveling staff can also gain access to a series of privileges exclusive to the Cathay Pacific and Dragonair network.

To join the programme, simply complete the application form and return it to our Commercial Sales Team in Hong Kong together with your company's travel record from the last 12 months and verification/documentation from your travel agent.

## Highlights

The *Preferred Account Programme* entitles you and your company staff to a host of rewards when traveling on Cathay Pacific and Dragonair.



Company Name:  
The Graphis  
Company Limited  
Valid until: Dec/07 No. 002 089



### Network

Serving 17 cities in China alone and 120 destinations across 35 other countries and territories, the Cathay Pacific and Dragonair network provides comprehensive global coverage to accommodate the diverse needs of different businesses and their travel patterns. In addition, our **oneworld®** alliance partners further furnish the global reach of our network offering.

### Maximum convenience every time

Enjoy the maximum convenience with the **Cathay Pacific/Dragonair Business Card**, which entitles your staff to check-in at any of our Business Class counters worldwide and Business Class luggage priority, valid for any flight across the network operated by Cathay Pacific or Dragonair.

### Access to a choice of executive airport lounges in Hong Kong

*Preferred Account Programme* membership gives your company **invitations to Cathay Pacific and Dragonair's lounges** at the Hong Kong International Airport. You can sit back and relax at your choice of our award-winning *The Wing*, *The Pier* or the *Dragonair Lounge*. While admiring the avant-garde décor by world-renowned designer John Pawson, you can indulge yourself in the many facilities on offer such as a library and a number of inspirational restaurants serving superb cuisines, or freshen up using *The Wing's* full bath and shower facilities.

### Enhance your travel experience

Accumulate and redeem one-class **Upgrade Vouchers\***, valid on Cathay Pacific or Dragonair flights out of Hong Kong. You can enjoy a choice of our state-of-the-art long-haul Business or First Class on Cathay Pacific, or experience air premium regional service by Dragonair.

### Recognition at a personal level

On top of the rewards available to corporate customers, **membership invitations to the Marco Polo Club** are provided for your designated top executives. They can earn Club Miles on business or personal travel, be recognized as valued frequent flyers, and redeem free flights on Cathay Pacific and Dragonair through AsiaMiles™.

### Accumulate savings as you fly

Maximize your savings on future travels with our **HK\$500 discount vouchers**, valid for ticket purchases for any Cathay Pacific or Dragonair-operated flight across the network. Discount vouchers are rewarded based on quarterly spending – the more you fly, the more you save!



# Programme Structure

## Welcome Benefits

Upon successful application, “**Welcome Benefits**” will be extended to your company according to your targeted annual spending.\*\*

	Level 1	Level 2	Level 3
Targeted Annual Spending**(HKD)	\$800,000	\$1,000,000	\$1,300,000
Business Cards	6	8	12
Business Class Lounge Invitations	3	3	3
Restricted Upgrade Vouchers*	1	-	-
Upgrade Vouchers	-	1	1
<i>Marco Polo Club</i> Green Tier Memberships	4	6	10

## Quarterly Benefits

Your corporate spending will be reviewed every three months from the date of commencement of your PAP membership. Starting from a minimum net flown spending of HK\$200,000 per quarter, your company will be rewarded with additional lounge invitations, upgrade vouchers as well as discount vouchers (in the form of *miscellaneous charges orders*).

	Level 1	Level 2	Level 3
Quarterly Spending (HKD)	\$200,000	\$250,000	\$325,000
Business Class Lounge Invitations	8	10	12
Restricted Upgrade Vouchers *	1	-	-
Upgrade Vouchers	1	2	3
HK\$500 Discount Vouchers	4	10	16

## Annual Benefits

A company that successfully meets its annual spending target of HK\$800,000 will be awarded one Upgrade Voucher. An extra upgrade voucher will be offered with annual spending target of HK\$1,300,000 or above.

\*All Upgrade Vouchers are fulfilled on a seat-available basis. Restricted Upgrade Vouchers are only valid for short-haul travel on Cathay Pacific or Dragonair as defined in the Terms and Conditions.

\*\* All travel spending counting towards the thresholds under the PAP will be based on the aggregate of Cathay Pacific's and Dragonair's actual net flown revenue from all normal published fares, market or promotional Economy Class fares, group fares, First and Business Class restricted fares and special Round-The-World fares. "Net flown revenue" is the revenue generated from airline tickets or coupons received by Cathay Pacific Airways and Dragonair, after deducting all applicable agency commissions, credit card commissions, surcharges, taxes, endorsements to other airlines and joint venture flight revenue.

## 國泰/港龍航空企業客戶特享優惠(PAP)

身為香港兩家最具規模的航空公司，國泰及港龍了解您對商務旅遊的需要。為了配合企業客戶而提供最優質的服務，我們誠意呈上「國泰、港龍航空企業客戶特享優惠」——一項專為企業客戶而設的飛行優惠計劃，使您及貴公司的員工一同獲得最佳的款待。「企業客戶特享優惠」，務求令您們享有無憂的商務旅遊。

搭乘國泰或港龍航空，除了可累積「亞洲萬里通」飛行里數以換取免費機票及客艙提升外，貴公司的員工更可專享一系列國泰及港龍航空的禮遇。

參加手續簡便，只需填妥申請表格，連同貴公司在過去十二個月內的商務旅遊紀錄及惠顧旅行社提供的相關商務旅遊報表，郵寄或傳真至國泰及港龍航空公司香港商務營業部即可。

### 優惠概覽

「企業客戶特享優惠」讓您在選乘國泰或港龍航空的同時，亦可享受各項非凡禮遇。

#### 航線網絡

國泰及港龍航空的航線網絡範圍廣泛，覆蓋十七個中國城市及其他三十五個國家和地區的一百二十個目的地，切合您不同商務旅遊的需要。此外，更可透過「寰宇一家」聯盟的全球服務，助您跨越全球。



#### 最便捷的服務

搭乘任何國泰或港龍航空的航班時，您只需出示「國泰、港龍商務卡」，便可在我們的商務客位專櫃，辦理登機手續及享有優先處理寄艙行李服務，令您在旅途倍感便捷。



#### 選擇享用香港機場的商務貴賓室

貴為「企業客戶特享優惠」的會員，可獲邀請享用國泰及港龍航空公司位於香港國際機場的貴賓室。國泰的**玉衡堂**、**寰宇堂**屢獲殊榮，由享譽國際的室內設計大師 **John Pawson** 設計。別具心思的設施包括——舒適、寧靜的閱讀室以至提供特色佳餚的食府；此外，您更可以享用**玉衡堂**的私人浴室，滌盡疲憊。而港龍貴賓室能提供一個工作、休憩及消閑皆宜的寫意空間。



#### 非凡的旅遊體驗

若能達到計劃指定的消費額，便可獲贈**客艙提升贈券**乙張，以使企業客戶可享受非一般的商務及頭等旅程，當中包括國泰航空全新長途航班豪華座椅及港龍的優越服務，實是商務旅客飛往內地的首選。（此適用於國泰或港龍航空離港航班）



#### 突顯個人優越地位

除上述商務旅遊優惠外，貴公司指定之高級行政人員，更可獲贈**馬可李羅會**會籍，隨時隨地享受會籍帶來的豐富優惠。不論是商務或個人旅遊，也可賺取「會籍里數」；並能透過「亞洲萬里通」計劃，換取免費機票。

#### 飛行累積儲蓄

根據貴公司每一季度的消費額，若能達到計劃指標，將可獲贈每張價值**港幣500元**的折扣優惠券，以作購買國泰或港龍航空機票時使用——飛得越多，回贈越多。

**MARCOPOLO**  
CATHAY PACIFIC  
馬可李羅會



## 計劃詳情

### 迎新禮遇

申請一經批核，貴公司即可按照每年商務旅遊消費額\*\*的級別獲得多項“迎新禮遇”。優惠如下：

	第一等級	第二等級	第三等級
年度商務旅遊消費額** (港幣)	\$800,000	\$1,000,000	\$1,300,000
商務卡	6	8	12
商務貴賓室邀請券	3	3	3
有限制客艙提升贈券*	1	-	-
客艙提升贈券	-	1	1
馬可李羅會綠卡會籍	4	6	10

### 季度優惠

從正式成為「企業客戶特享優惠」的會員生效日期起計算，我們將每三個月評審貴公司的商務旅遊消費額。只需每季度的商務旅遊淨消費額超過HK\$200,000的最低下限，貴公司將可獲贈額外的商務貴賓室邀請券、客艙提升贈券與及折扣優惠券等。

	第一等級	第二等級	第三等級
季度商務旅遊消費額 (港幣)	\$200,000	\$250,000	\$325,000
商務貴賓室邀請券	8	10	12
有限制客艙提升贈券*	1	-	-
客艙提升贈券	1	2	3
港幣五百元折扣優惠券	4	10	16

### 週年禮遇

企業客戶會員倘能在一年內成功達到最少HK\$800,000的商務旅遊消費額，除可自動更新「企業客戶特享優惠」的會籍外，更可獲贈一次客艙提升贈券獎賞。如消費額達HK\$1,300,000，更可獲贈兩次客艙提升贈券獎賞。

\*有限制的客艙提升贈券優惠只適用於國泰或港龍航空的短途航班，詳情請參照計劃條款及細則。

\*\*請注意：所有用作計算各等級的要求金額以換取優惠之商務旅遊費用，只包括實際飛行淨收入 - 即在扣除所有相關的旅行社佣金、信用卡佣金、稅項、燃油附加稅、簽轉到其他航空公司聯營航班費用後的淨收入。實際已飛行淨收入包括所有正價機票、所有推廣優惠的經濟客位機票、團體機票、頭等艙及商務艙有限制機票與及環遊世界特別機票等，在扣除所有相關費用後的淨收入。

# How to apply 申請方法

## Please submit the following 請提交以下文件：



A completed application form 填妥的申請表



A copy of your company business registration (BR) certificate 商業登記證副本



A travel report 商務旅遊記錄報告表  
(from your appointed travel agents demonstrating a qualifying annual spending amount on Cathay Pacific and Dragonair)

(以證明貴公司整年用於國泰航空及港龍航空的商務旅遊費用，已符合計劃要求)



(If a travel report is not available) A referral letter from your appointed travel agent, certifying a qualifying annual spending amount on Cathay Pacific and Dragonair

(若未能提供商務旅遊記錄報告) 一封由貴公司委任的旅行社簽發的推薦信，以證明貴公司整年用於國泰航空及港龍航空的商務旅遊費用，已符合計劃要求。

By post 郵寄： Commercial Sales Team- PAP  
Cathay Pacific Airways  
Suite 1808, 18th floor, Tower 6,  
The Gateway Harbour City,  
9 Canton Road, Tsim Sha Tsui,  
Kowloon, Hongkong  
國泰航空商務營業部 - 企業客戶特享優惠  
九龍尖沙咀廣東道9號  
海港城港威大廈第6座18樓1808室

Inquiries 查詢： Please contact your travel agent  
請聯絡貴公司之旅行社  
or the Cathay Pacific Commercial Sales Team at  
或發送電郵至國泰航空商務營業部：  
**commercial\_sales@cathaypacific.com**

## Terms and Conditions

These terms and conditions govern the contractual relationship between Cathay Pacific Airways Ltd ("Cathay"), Hong Kong Dragon Airlines Ltd ("Dragonair") and members ("company") of the Preferred Account Programme (PAP).

### Eligibility

The Preferred Account Programme (PAP) is a 12-month programme effective from the date of written confirmation of the company's PAP membership. The company's PAP membership is subject to annual renewal dependent on the satisfactory fulfillment of the company's annual spending targets on Cathay and Dragonair flights during the 12-month period of the programme provided that all renewals are at the sole discretion of Cathay and Dragonair.

To be eligible for PAP membership, your company must meet the following minimum requirements:

- Your company must be officially registered in Hong Kong, Macau or Guangdong Province.

- Your company must appoint no more than 3 BSP travel agents in Hong Kong, Macau or Guangdong Province (under the Billing Settlement Plan) to handle and record the issuance of tickets.

- The company representative joining this PAP on behalf of the company must be in a managerial position or above and an authorized representative of the company.

Except in the case of renewals, only ONE PAP application will be accepted from each company and the company shall ensure that no PAP applications have been previously submitted by other representatives of the company to Cathay or Dragonair.

If your company belongs to a group of companies, please check with the other companies in your group before enrolling in the PAP, as any travel spending that has been credited towards any other of your group company's corporate travel arrangements (including PAP) with Cathay or Dragonair will not be counted towards another PAP account.

In the event the company's PAP membership co-exists with another Cathay or Dragonair corporate travel programme, the special conditions in relation to the counting of travel spending set forth in Annex A shall apply and such special conditions shall be read in conjunction with these terms and conditions. In the event of discrepancy between the special conditions and the terms and conditions herein, the special conditions shall prevail.

Membership in the PAP is at the sole discretion of Cathay and Dragonair who may refuse membership to any applicant or any designated representative of a member.

### Spending Targets

Minimum annual travel spending on Cathay and Dragonair is HK\$800,000 for Level 1, HK\$1,000,000 for Level 2 and HK\$1,300,000 for Level 3.

If a company exceeds the spending target at its respective level for a particular quarter, it will be automatically upgraded. For example, if your company is enrolled at Level 1, but achieves a spending in excess of HK\$325,000 in a contract quarter, it will be upgraded to Level 3 for that quarter. The same conditions apply for downgrades. If your company is enrolled at Level 3 but only reaches a spending of HK\$200,000 in a quarter, it will be downgraded to Level 1 and receive the corresponding benefit levels for that quarter. No quarterly benefits will be offered if a company fails to meet the minimum quarterly target of HK\$200,000.

The year-end benefit will only be awarded if the spending target corresponding to the level declared and assigned at the beginning of the 12-month programme is reached. Programme renewal will be offered at the highest target spending level that a company's most recent total annual spending is able to reach. A minimum spending of HK\$800,000 must be achieved in order to qualify for PAP renewal.

All travel spending counting towards the thresholds under the PAP will be based on the aggregate of Cathay and Dragonair's actual

## 條款及細則

以下條款及細則適用於國泰、港龍航空與企業客戶特享優惠會員之間簽署的協議。

### 申請資格

「企業客戶特享優惠」乃一個為期十二個月的協議，會籍須按年更新；而會籍獲准更新與否，則視乎企業會員能否在所訂協議期間，達到跟國泰航空及港龍航空所訂之全年商務旅遊目標費用，與及獲得國泰航空公司香港商務營業部批准會籍。

「國泰及港龍航空企業客戶特享優惠」的參加機構必須為香港、澳門或廣東省正式註冊之公司。

- 貴公司不可委任多於三家有參與開賬與結算計劃(BSP)的香港、澳門或廣東省旅行社來處理及紀錄發出的機票。

- 參與此「國泰及港龍航空企業客戶特享優惠」的公司授權者，必須為公司管理層或以上之職員。

- 每家公司只可遞交一份「國泰及港龍航空企業客戶特享優惠」的申請表。請於申請前，自行與貴公司各部門查核，以確保公司還未參與此計劃。

如貴公司乃另一機構的附屬機構，在遞交申請前，請先與所屬之母公司查詢。若母公司已把貴公司之商務旅遊費用計算在某一旅遊商業協議，或其參與之「國泰及港龍航空企業客戶特享優惠」戶口內，貴公司的商務旅遊費用將不獲准計算在另一「國泰及港龍航空企業客戶特享優惠」戶口之內。

若貴公司同時擁有一個或以上的國泰或港龍的商務旅遊計劃，將會特別條款限制。

若企業客戶同時享有其他國泰或港龍的商務旅遊計劃，將受制於附件A所列之特別條款，而此特別條款，將與此條款及細則同時生效。若條款及細則及附件A之間有細節上的差謬，將以附件A所示的細節為準。

### 目標費用

用於國泰航空及港龍航空之最低商務旅遊費用：

第一等級為港幣800,000元，

第二等級為港幣1,000,000元，

第三等級為港幣1,300,000元。

若貴公司企業會員在某一季度的商務旅遊費用超出其指定目標，該公司的會籍等級將獲自動提升，例如：若貴公司申請參與的商務旅遊費用目標為第一等級，但在同一合約季度其合約季度的商務旅遊費用達至或超過港幣325,000元，貴公司的獎勵級別便會於該季度升至第三等級。同樣條款亦適用於降級上一若貴公司申請參與的商務旅遊費用目標訂為第三等級，但在同一季度的費用只達到港幣200,000元，貴公司便會於該季度下降至第一等級及享有該等級之相應優惠。

net flown revenue from all normal published fares, market or promotional Economy Class fares, group fares, First and Business Class restricted fares and special Round-The-World fares. "Net flown revenue" is the revenue generated from airline tickets or coupons received by Cathay and Dragonair, after deducting all applicable agency commissions, credit card commissions, surcharges, taxes, endorsements to other airlines and joint venture flight revenue.

In order for the company's travel spending on Cathay Pacific and/or Dragonair to be credited towards the spending target of the PAP, a ticket must be:

- issued in Hong Kong, Macau or Guangdong Province on Cathay or Dragonair ticket stock

- marked with a valid BCODE identifier corresponding to the company to which it is assigned

- issued for travel on flights operated by Cathay or Dragonair

### Benefits

Specific terms and conditions apply to the use of Business Cards, Lounge Invitations, Upgrade Vouchers and Discount Vouchers in relation to the PAP as set out in the applicable Business Cards, Lounge Invitations, Upgrade Vouchers and Discount Vouchers and the Benefits User Guide or as otherwise advised in writing by Cathay and/or Dragonair from time to time.

All upgrade benefits are subject to space availability on requested flights. Normal Upgrade Vouchers are valid on all flights operated by Cathay or Dragonair departing from Hong Kong.

Restricted Upgrade Vouchers are limited to short-haul flights operated by Cathay or Dragonair departing from Hong Kong to the following destinations:

North East Asia	All destinations in China, Japan, Korea and Taiwan
South East Asia	All destinations in Cambodia, Indonesia, Malaysia, The Philippines, Singapore, Sri Lanka, Thailand and Vietnam
Others	All destinations in Bangladesh, India and Nepal

### Termination and Alteration

Cathay Pacific and Dragonair may:

- amend these terms and conditions of the PAP and any related offers at any time; and

- terminate a company's PAP membership at any time with at least 30 days advance notice to the member/company

These *Terms and Conditions* may be translated into Chinese. In the event of inconsistency or discrepancy between the English version and the Chinese version of these *Terms and Conditions*, the English language version shall prevail.

若貴公司在合約季度內，不能達到最低指定的商務旅遊消費額港幣200,000元，將不可獲得該季度之優惠。

企業客戶會員倘能在一年內成功達到商務旅遊消費額的預訂及入會時申請的目標，除可自動更新「企業客戶特享優惠」的會籍外，更可獲贈一次客艙提升贈券獎賞。然而，貴公司在合約季度內仍需達到最低指定的商務旅遊消費額之港幣800,000元方可獲更新「企業客戶特享優惠」下一年度的會籍。

請注意：所有用作計算各等級的要求金額以換取優惠之商務旅遊費用，只包括實際飛行淨收入，即在扣除所有相關的旅行社佣金、信用卡佣金、稅項、燃油附加稅、發轉到其他航空公司聯營航理費用後的淨收入。實際已飛行淨收入包括所有正價機票、團體機票、頭等艙及商務艙有限制機票及環遊世界特別機票等，在扣除所有相關費用後的淨收入。

企業客戶之旅遊消費計算，國泰及/或港龍航空之機票必須是：

- 在香港、澳門或廣東省發出的機票及當為國泰或港龍航空的票本

- 印有企業客戶所分配的BCODE

- 乘搭國泰或港龍航空營運的航班

### 優惠

條款適用於國泰、港龍商務卡、機場商務貴賓室邀請券、客艙提升贈券及折扣優惠券。

所有客艙提升贈券獎勵之供應須視乎當日客位情況而定。「客艙提升贈券」，適用於所有從香港出發之國泰或港龍航空公司營運的航班。「有限制的客艙提升贈券」，只限於以下國泰航空或港龍航空公司營運的，從香港出發的短途航班：

東北亞	前往中國、日本、韓國及台灣境內的所有目的地
東南亞	前往柬埔寨、印尼、馬來西亞、菲律賓、新加坡、斯里蘭卡、泰國及越南境內的所有目的地
其他	前往孟加拉、印度及尼泊爾境內的所有目的地

### 終止及更改

國泰航空公司及港龍航空公司保留以下權利：

- 隨時更改「企業客戶特享優惠」的優惠、條款及細則

- 在給予另一方不少於預先三十天通知的情況下，可隨時終止跟某企業簽訂的「企業客戶特享優惠」商業協議。

所有中文條款及細則是按照英文版本翻譯，如有任何異議，將以英文版本為準。

# Cathay Pacific/Dragonair Preferred Account Programme - Application Form

## 國泰及港龍航空企業客戶特享優惠申請表

### Company Details

#### 公司資料

Company name 公司名稱: \_\_\_\_\_

Company address 公司地址: \_\_\_\_\_

General line 電話: ( \_\_\_\_\_ ) \_\_\_\_\_ General fax 傳真: ( \_\_\_\_\_ ) \_\_\_\_\_

Company website address 公司網址: \_\_\_\_\_

Industry nature 業務性質:

- A. Media, Entertainment, Printing & Publishing 媒體, 娛樂, 印刷及出版  B. Healthcare, Pharmaceutical, & Chemical 保健, 醫藥, 化學
- C. IT, Electronics, & Telecommunication 資訊科技, 電子, 電訊  D. Banking & Financial services 銀行及金融服務
- E. Conglomerates 企業集團  F. Business consultancy & services 企業顧問服務
- G. Legal & Accounting 法律, 會計  H. Trading, Sourcing, Manufacturing & Apparel 貿易, 採購, 製造, 服裝
- I. Tourism, Hoteliers, & F&B 旅遊, 酒店, 飲食  K. Transportation & Logistics 運輸及物流
- J. Construction, Property, Engineering, & Public Utilities 建築, 房地產, 工程, 公共設施  L. Clubs & Associations, Education 商會, 教育
- M. Others 其他 (please specify 請說明: \_\_\_\_\_)

City of headquarters 總部 (城市): \_\_\_\_\_

City of regional headquarters 地區總部 (城市): \_\_\_\_\_

### Company travel details in the last twelve months

#### 公司於過去十二個月內的旅遊資料

Annual business air travel spending on ALL airlines 全年度商務旅遊總消費 - 包括各航空公司	HK\$						
	Cathay Pacific 國泰航空			Dragonair 港龍航空			Other Airlines 其他航空公司
Class of travel 客艙類別	First 頭等客艙	Business 商務客艙	Economy 經濟客艙	First 頭等客艙	Business 商務客艙	Economy 經濟客艙	ALL Classes 所有客艙
% of annual spending 全年商務旅遊總消費百分比							
Normal published fare proportion 普通正價機票比例	Normal % 正價百分比	Normal % 正價百分比	Normal % 正價百分比	Normal % 正價百分比	Normal % 正價百分比	Normal % 正價百分比	Normal % 正價百分比
Market fare proportion 特價機票比例	Market % 特價百分比	Market % 特價百分比	Market % 特價百分比	Market % 特價百分比	Market % 特價百分比	Market % 特價百分比	Market % 特價百分比

Annual business air travel spending on Cathay Pacific & Dragonair 全年度商務旅遊總消費 — 國泰及港龍:

- Level 1 第一等級 (HK\$800,000 per 12 calendar months 每十二個月為港幣800,000元)
- Level 2 第二等級 (HK\$1,000,000 per 12 calendar months 每十二個月為港幣1,000,000元)
- Level 3 第三等級 (HK\$1,300,000 per 12 calendar months 每十二個月為港幣1,300,000元)

Please submit a separate travel report showing your company travel details with breakdown by month, class of travel, routing and carrier in the last twelve months. Please also provide a copy of your company business registration (BR) for record purposes.

請提交一份獨立的商務旅遊記錄報告, 詳細列明貴公司在過去十二個月內, 每月的旅遊資料, 包括: 客位類別、旅遊路線及使用之航空公司等。同時, 亦請提供一份貴公司商業登記証的副本, 作紀錄之用。

Does your company have a business travel policy? 貴公司是否設有商務旅遊政策?  Yes 有  No 沒有

If 'yes', please specify 如“有”, 請說明: \_\_\_\_\_

No. of staff based in HK 駐香港的員工數目: \_\_\_\_\_ No. of frequent travelers 飛行常客的數目: \_\_\_\_\_

### Details of your company's appointed travel agents

#### 貴公司委任之旅行社資料

Please give details of your appointed BSP travel agent(s) (minimum of 1 and maximum of 3)

貴公司委任之旅行社(有參與開賬與結算計劃 - BSP)資料 (一至三家)

Name of travel agent 1 旅行社之一: \_\_\_\_\_

Contact person 聯絡人: \_\_\_\_\_ Title 職位: \_\_\_\_\_ Tel 電話: \_\_\_\_\_

Name of travel agent 2 旅行社之二: \_\_\_\_\_

Contact person 聯絡人: \_\_\_\_\_ Title 職位: \_\_\_\_\_ Tel 電話: \_\_\_\_\_

Name of travel agent 3 旅行社之三: \_\_\_\_\_

Contact person 聯絡人: \_\_\_\_\_ Title 職位: \_\_\_\_\_ Tel 電話: \_\_\_\_\_

# Details of contact person

## 聯絡人資料

**Authoriser** : This application should be endorsed by a representative in a managerial position (or above) or someone with the authority to enroll their company into the *Preferred Account Programme* (PAP).

授權人：此申請表必須由一位管理層代表或有權代表公司之人士簽署，方可申請參加「企業客戶特享優惠」。

Mr 先生       Mrs 太太       Ms 小姐       Others (please specify) 其他（請說明） \_\_\_\_\_

Family name 姓: \_\_\_\_\_ Given name 名: \_\_\_\_\_

Business title 職位: \_\_\_\_\_

Direct line 電話: ( \_\_\_\_\_ ) \_\_\_\_\_ Direct fax 傳真: ( \_\_\_\_\_ ) \_\_\_\_\_

Email 電郵: \_\_\_\_\_

On behalf of (Company name) 代表（公司名稱） \_\_\_\_\_

I hereby sign and agree to submit an application on behalf of the Company for membership in the *Cathay Pacific / Dragonair Preferred Account Programme* (PAP), and confirm that the Company agrees to be bound by the Terms and Conditions herein.

本人謹此簽署及同意提交「國泰及港龍航空企業客戶特享優惠」之會員申請表。本人同意接受並遵守「企業客戶特享優惠」之條款及細則。本人明白，有關條款及細則包括國泰航空公司及港龍航空之責任限制。

Authorised signature with company chop 授權人簽署及公司蓋印: \_\_\_\_\_

### Primary Co-ordinator 聯絡人:

Please provide name cards of primary and other (if any) co-ordinators.

請提交主要及其他（如有）聯絡人的名片

Mr 先生       Mrs 太太       Ms 小姐       Others (please specify) 其他（請說明） \_\_\_\_\_

Family name 姓: \_\_\_\_\_ Given name 名: \_\_\_\_\_

Business title 職位: \_\_\_\_\_

Direct line 電話: ( \_\_\_\_\_ ) \_\_\_\_\_ Direct fax 傳真: ( \_\_\_\_\_ ) \_\_\_\_\_

Email 電郵: \_\_\_\_\_

Addressee for receiving programme spending report and programme benefits (choose one only) :

本計劃的商務旅遊消費月結紀錄及計劃優惠之收件人（請選擇一位）：

Authoriser 授權人       Co-ordinator 聯絡人

Addressee for receiving CX / KA news, updated information and promotions via email:

通過電郵發出之國泰及港龍航空專訊、最新消息和推廣服務之收件人：

Authoriser 授權人       Co-ordinator 聯絡人

## For office use only

### 本公司專用

Verified by 核對人: \_\_\_\_\_ Date (DD/MM/YYYY) 日期（日/月/年）: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

Approved by 審批人: \_\_\_\_\_ Level 級別: \_\_\_\_\_ Date (DD/MM/YYYY) 日期（日/月/年）: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

Business code (bcode) 商業編號: \_\_\_\_\_

Agreement effective from (DD/MM/YYYY) 計劃生效日期（日/月/年） \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

Notes 備註: \_\_\_\_\_

Travel agent's chop 旅行社蓋印

